



Deepening Management for Total Consultancy

DMTTC Methodology Profile



Consultancy Methodology and Approach



Assessment and Analysis

Conduct a systematic assessment of the current company situation including people, machines, equipment, inventory, and targets. Perform a gap analysis and benchmark current operations for future measurement and improvement.



Proposal Submission

Outline the scope of work to demonstrate understanding of the company's needs, detailed step-by-step work-plan, deliverables/milestones, fees, and terms of payment. Include confidentiality terms and legal agreements.



Design & Implementation

Tailor solutions specific to customer needs including SWOT analysis, benchmarking, and efficiency models in production processes. Conduct report-back sessions measured against benchmarks and outcomes.



Final Assessment & Delivery

Perform final evaluations comparing original status with outcomes post-improvement, implement audits, and training programs to ensure continuous growth and improvement. Ensure after-implementation care.

Training Methodology

Needs Evaluation

Assess current status and career expectations, perform gap analysis, and tailor specific training to fill these gaps.

Training Delivery

Utilize various methods including lectures, group activities, video presentations, teleconferencing, simulations, real-time monitored training via mobile devices, and interactive case studies.

Continuous Evaluation and Improvement

Re-evaluate competencies post-training, with continuous feedback and coaching to ensure progress towards self-efficiency.

Recruitment Methodology

1



Talent Identification

Employ advanced sourcing strategies to identify candidates who fit both job specifications and company culture.

2



Comprehensive Evaluation

Conduct thorough interviews and assessments to gauge candidate skills, experience, and growth potential.

3



Client Collaboration

Work closely with clients to ensure candidate fit extends beyond resume to match core competencies and personality traits.

4



Integration and Follow-Up

Assist in the onboarding process and provide ongoing assessment of satisfaction levels.

Event Management Methodology



- **Conceptualization**
Collaborate with clients to define event goals, themes, and objectives.
- **Strategic Planning**
Manage logistics, venue, catering, speakers, and content to align with the event's purpose.
- **Execution**
Oversee all aspects of the event lifecycle to ensure a seamless experience.
- **Post-Event Analysis**
Gather feedback to assess event success and areas for improvement.

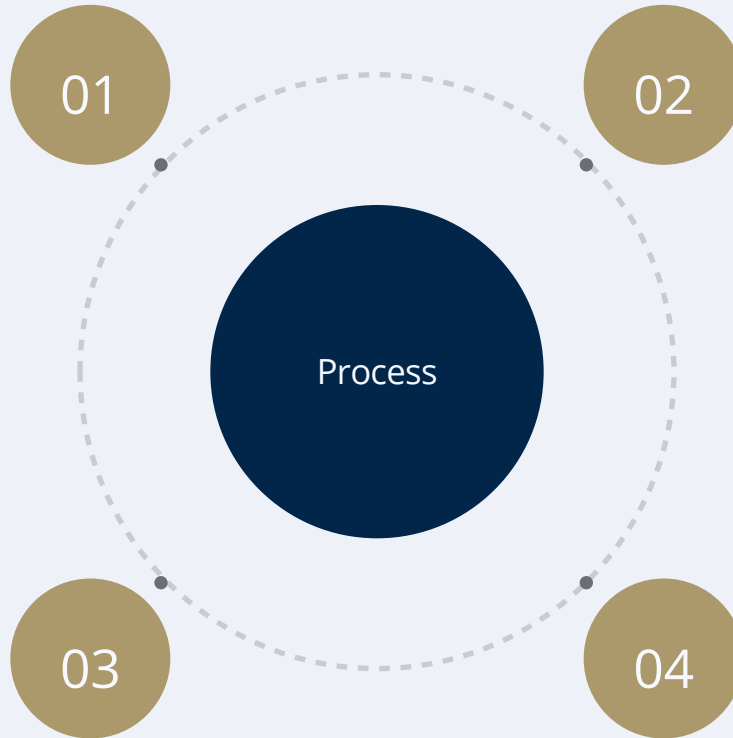
Strategic Partnerships Methodology

Alignment of Vision

Align with organizations that share strategic goals and values

Synergistic Planning

Develop a collaborative framework that leverages each partner's strengths.



Execution & Governance

Manage the partnership with a focus on transparency and mutual benefit.

Sustained Growth

Continuously seek opportunities to innovate and enhance stakeholder value.



B2B Commodities Trading and Supply Chain Management Methodology



Market Analysis

Analyze market trends to inform strategic decisions.



Strategic Sourcing

Build a global network of quality suppliers and buyers.



Risk Management

Develop strategies to mitigate risks associated with market volatility and regulatory changes.



Operational Execution

Manage logistics, transactions, documentation, and compliance.



Continuous Improvement

Regularly assess performance to optimize efficiency and effectiveness



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